



Aspect Software, Inc.
Back-office software for restaurateurs

Aspect Software Proposal

Support and General Contact Information

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Pricing and Fee Structure

Aspect Software Pricing Structure

Software License per store:	\$1,595.00
Corporate License:	Included
Additional Corporate License User above 2:	\$395.00

The above pricing structure includes installation, training, and support

Aspect Software Fee Structure

Annual Support per store:	\$320.00
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The first year support, installation, and training are included in the Aspect Software Pricing Structure. Support is available Monday – Friday 8am to 6pm, CST via a toll free number.

Aspect Software Total Fees First Year

Store Locations:	8	Software License:	\$1,595.00	Total:	\$12,760.00
Corporate Location:	1	Software License:	\$0.00		\$0.00
				Total:	\$12,760.00

Aspect Software Annual Support (After Year 1)

Store Locations:	8	Software License:	\$320.00	Total:	\$2,560.00
				Total:	\$2,560.00
Corporate Location:	1	Software License:	\$320.00	Total:	\$320.00
				Total:	\$320.00



Installation

Aspect Software can be installed remotely via Dial Up, TCP/IP, Frame Relay, or CD-ROM. The installation is relatively simple and includes the following steps:

- 1) Create a folder on the C: or supplemental drive named Aspect
- 2) Load of the software onto the C:\Aspect folder of the server or workstation
- 3) Double click the file called Aspect4.exe. The file is self-extracting archive.
- 4) After extraction is completed, a file called Setup.exe will appear in the C:\Aspect folder. Double click Setup.exe and the software will install.
- 5) After the installation has completed, an icon will appear called Aspect.
- 6) Aspect Software is now ready for use.

Aspect Software recommends a scenario called "Train the Trainer." The scenario has been proven very effective because one champion within the corporation has a greater ability to teach and reach more individuals as traditional training classes.

The "Train the Trainer" scenario will encompass a detailed instructional and tutorial from an Aspect Software representative. The detailed instruction and teaching will allow the trainer to fully comprehend the flexibility and vastness of the product including setting up and maintaining sales, labor, and inventory. Additionally, the training environment can be conducted over the Internet or via phone to alleviate expensive time and travel usually associated with training classes. By the end of the training, the trainer will be fully versed in the full capabilities of the application, as well as the setup and maintenance of the application from a users end.



Hardware Specifications

Aspect Software can be loaded on any server or workstation running any version of Windows. Disk space requirements are roughly 10MB per month of accumulated data.



Customized Sales Reporting

Your point-of-sale system generates pages of sales information everyday.

Aspect puts you in control of this information so you can create reports just the way you want them.

- ✓ *Track sales, comps, discounts, charges, hourly sales and more*
- ✓ *Calculate labor cost and percentages by job*
- ✓ *Customize reports just the way you want them*
- ✓ *Add user-defined calculations to your sales reports*
- ✓ *Track additional information not included on your point-of-sale system*
- ✓ *Access unlimited historical data*

Customized Labor Reporting

Aspect's Daily Labor report shows pay information for all employees including sales and tip totals.

At the end of the pay period, print a Labor Detail report to get the information you need to process payroll.

- ✓ *Make time clock adjustments quickly and easily*
- ✓ *Produce payroll timesheets for weekly, bi-weekly or semi-monthly periods*
- ✓ *Export payroll timesheets to popular payroll packages and services*
- ✓ *Keep track of employee addresses, phone numbers, tax information, notes and other information that may not be included on your point-of-sale system*
- ✓ *Attach a digital photo to any employee record*
- ✓ *Keep track of employee availability and schedule requests*

Employee Scheduling

Enter an employee schedule in Aspect to forecast labor costs for the upcoming week.

Use the Projected Hours Report for an updated projection throughout the week

- ✓ *View the entire week's schedule at one time*
- ✓ *See total scheduled hours and pay at a glance*
- ✓ *Enter budgets to make sure that the schedule is in line with your budget*
- ✓ *Use the mouse to drag shifts from one place to another on the schedule*
- ✓ *Export the schedule to your POS system to ensure that employees clock in and out at the proper time.*

Inventory Maintenance

Aspect Software gives you a simple and reliable way to calculate your inventory cost.

Enter counts daily, weekly, monthly, or whenever it is convenient for you.

- ✓ *Import inventory items from a spreadsheet or other back-office package*
- ✓ *Record invoices and inventory counts to calculate your cost of sales and inventory extensions*
- ✓ *Drill down on any inventory group or item for detailed information*
- ✓ *Export invoices from Aspect to popular accounting packages*
- ✓ *Use Aspect's suggested orders to create purchase orders for your vendors*

Menu Costing

Take advantage of Aspect's full range of inventory features by entering ingredients for each item on your menu.

Aspect will calculate legitimate costs as well as actual costs based on the ingredients you enter.

- ✓ *Evaluate the sales and profit generated by every item on your menu*
- ✓ *Compare actual costs against legitimate costs based on what was sold*
- ✓ *Compare actual usages for each inventory item against legitimate usages*
- ✓ *Use Aspects perpetual inventory levels as an aid in ordering*
- ✓ *Enter daily counts for high-cost items to quickly spot missing inventory*



Polling and File Transfer

Aspects has the ability to capture significant operations information from single or multiple locations and transfer the information to a centralized location for analysis.

Utilizing the Internet (FTP) and PC Anywhere, Aspect can be set up to routinely compress, extract, and transfer files for import/export into various operational and financial software packages.

- ✓ *Capture important operations information such as labor, sales, and inventories and export the information for analysis*
- ✓ *Customizable setting and polling routines*
- ✓ *Eliminate redundant tasks of data entry*
- ✓ *Utilize the captured information for download into accounting and operational packages*

Support and Service

Aspect has support and service through the telephone, internet, and email. All support and service can be done remotely, eliminating any on-site management of the product.

- ✓ *Direct, interactive support*
- ✓ *Utilize the Internet site for current releases of the software*
- ✓ *Utilize the Internet site and Aspect product for instruction manuals*
- ✓ *Offer suggestions to improve the product based on real-life experiences*

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